

# Start-Up Credit Questions

(For businesses existing less than two years under current ownership - commercial purposes only)

Company: \_\_\_\_\_ Contact Name: \_\_\_\_\_

PH: \_\_\_\_\_ Fax: \_\_\_\_\_ SSN: \_\_\_\_\_

<b>Describe in detail any relevant work experience that will help you in the success of this new business:</b>
<b>What contracts for business do you have established? Please list along with the anticipated sales revenues:</b>
<b>Please list your competitors and discuss briefly. What type of competitive advantages will you offer over these competitors?</b>
<b>Will you (and any other personal guarantors) continue to work with your current employment? If yes, at what capacity and income level?</b>
<b>What sources of capital (ex. cash, savings, home equity, loan, etc.) do you plan to use to help fund the costs associated with starting this business? Please list the dollar amounts of each source:</b>
<b>What have your sales revenues been up to this point? Please describe first year sales revenues and provide projections for the upcoming year:</b>

Please fax the following items along with a completed signed application to 1-800-284-3974:

- \_\_\_ Personal Financial Statement
- \_\_\_ 2 prior years Tax Returns
- \_\_\_ Bank statements for checking/savings accounts for the last three months

